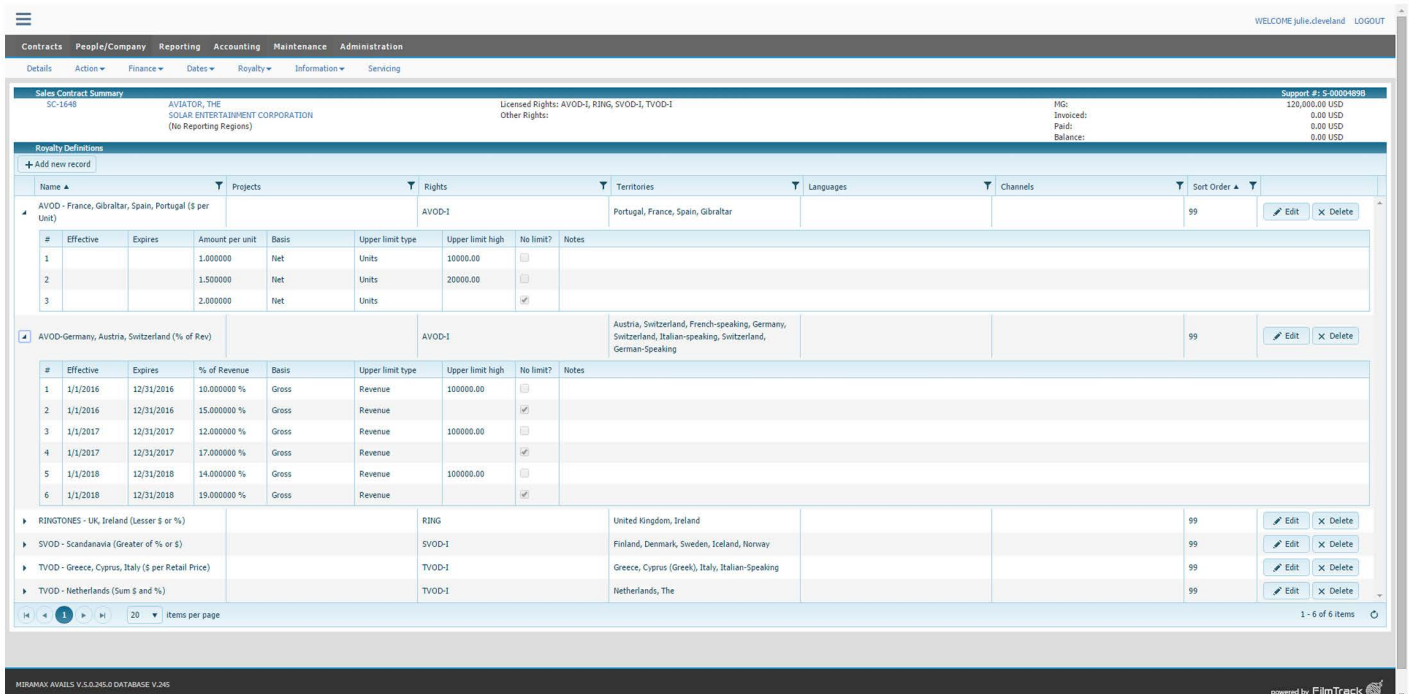


Royalties Management Module

FilmTrack's Royalty Management Module is a comprehensive system for defining, receiving, validating, processing, and invoicing all royalties. Our system supports the classification of nearly an unlimited set of royalty definitions - all associated with and validated by your contracts. Moreover, users can ingest statements from licensees for rapid calculation and processing. All activity is reportable and publishable to your general ledger. Furthermore, the Royalties Management Module reduces the need for expensive external client audits.



The screenshot displays the FilmTrack interface for a contract summary and royalty definitions. The contract summary includes details for 'Avatar, The' (Solar Entertainment Corporation) with licensed rights AVOD-1, RING, SVOD-1, and TVOD-1. The royalty definitions table lists various definitions with columns for Name, Projects, Rights, Territories, Languages, Channels, Sort Order, and a detailed table of effective dates, expiration dates, amounts, and basis.

Name	Projects	Rights	Territories	Languages	Channels	Sort Order
AVOD - France, Gibraltar, Spain, Portugal (\$ per Unit)		AVOD-1	Portugal, France, Spain, Gibraltar			99
AVOD-Germany, Austria, Switzerland (% of Rev)		AVOD-1	Austria, Switzerland, French-speaking, Germany, Switzerland, Italian-speaking, Switzerland, German-Speaking			99
RINGTONES - UK, Ireland (Lesser \$ or %)		RING	United Kingdom, Ireland			99
SVOD - Scandinavia (Greater of % or \$)		SVOD-1	Finland, Denmark, Sweden, Iceland, Norway			99
TVOD - Greece, Cyprus, Italy (\$ per Retail Price)		TVOD-1	Greece, Cyprus (Greek), Italy, Italian-Speaking			99
TVOD - Netherlands (Sum \$ and %)		TVOD-1	Netherlands, The			99

FEATURES

- ⦿ Establish royalty definitions
 - Allows users to enter disposition of gross receipts
- ⦿ Mass ingest royalty statements by licensee
 - Validate royalty statements and map statements to applicable system fields
- ⦿ Process and calculate royalty statements
 - Verify reported share vs. calculated share
 - Invoice minimum guarantee shortfall
 - ⦿ Invoice for outstanding amount of contracted obligation
 - Generate royalty reporting schedules by title
- ⦿ Budget for and report on royalty statements
 - Verify actual vs. projected royalty statements
 - Accrue projected royalty revenue
 - Analyze by title, territory, right, channel, and SKU
 - Identify delinquent statements
 - Guarantee analysis for recouped and un-recouped revenue